

## DIVESOFT DEALER TERMS AND CONDITIONS

Dear Divesoft dealer,

we are pleased to have you as one of our Divesoft dealers.  
Please see our dealer conditions below.

Divesoft dealers can purchase all products from our product range including selected spare parts for CCR Liberty rebreathers. The CCR Liberty units are distributed through our instructor network where different dealer conditions apply.

### Product margins:

- Products manufactured by **Divesoft: 30% (higher in VALUE packs)**  
\* **applies to dealers in Europe, Asia and the US.**
- Products made by other manufacturers re-sold by Divesoft: **10%.**

### BASIC CONDITIONS:

1. Divesoft MSRPs are available in our Price List upon login and correspond with product prices currently displayed on our e-shop. The current pricing is recommended to be followed by our Dealers.
2. Divesoft reserves the right to increase or reduce DEALER MARGINS temporarily or permanently to individual dealers if the dealer conditions are not met.
3. Your annual turnover should be a minimum of **4500 EUR/5000 USD** to maintain your Dealer status. If the minimum amount spent for the last calendar year is not met the following conditions may apply from 1<sup>st</sup> January:

Calendar year turnover	Margin
4500 EUR/5000 USD +	30%
2000 EUR/2500 USD – 4499 EUR/4999 USD	20%
Less than 2000 EUR/2500 USD	dealer status will be removed

### Restoring the Dealer (30%) status

Previous status	Minimum order
20%	3000 EUR/3500 USD
Dealer status removed	4500 EUR/5000 USD

4. Dealers are required to present Divesoft products in their up-to-date form. (e.g., the blue analyzer is no longer sold and therefore outdated).

## ADDITIONAL INFORMATION AND RECOMMENDATIONS

- All updates and conditions are communicated primarily via our FB "Divesoft dealers" group or our Newsletter. Please check to group to stay updated.
- We recommend getting at least a variety of our products. This helps your customers to see the products in real life and to get their hands on them.

The products we recommend:

Product name	Product code	WWW	NOTE
Freedom+ Full Trimix Computer	#8457	<a href="https://eshop.divesoft.com/deco-computers/freedom-full-trimix/8457">https://eshop.divesoft.com/deco-computers/freedom-full-trimix/8457</a>	
SOFTWARE UPGRADE TO CLOSED CIRCUIT FOR FREEDOM+	#4037	<a href="https://eshop.divesoft.com/software-upgrade-to-closed-circuit-for-freedom/4037">https://eshop.divesoft.com/software-upgrade-to-closed-circuit-for-freedom/4037</a>	
SENTRY MASK	#3900	<a href="https://eshop.divesoft.com/sentry-mask/3900">https://eshop.divesoft.com/sentry-mask/3900</a>	
SENTRY MASK VALUE PACK – 5 PIECES	#3939	<a href="https://eshop.divesoft.com/sentry-mask-value-pack-5-pieces/3939">https://eshop.divesoft.com/sentry-mask-value-pack-5-pieces/3939</a>	Only visible in dealer login.
Analyzer DNA	#8460	<a href="https://eshop.divesoft.com/dna/8460">https://eshop.divesoft.com/dna/8460</a>	
DNA VALUE 6 - PACK	#3946	<a href="https://eshop.divesoft.com/dna-value-6-pack/3946">https://eshop.divesoft.com/dna-value-6-pack/3946</a>	Only visible in dealer login.
Analyzer SOLO	#8300	<a href="https://eshop.divesoft.com/de/analyzers/analyzer-solo/8300">https://eshop.divesoft.com/de/analyzers/analyzer-solo/8300</a>	
Analyzer Set Blender Pro	#8451	<a href="https://eshop.divesoft.com/sets/analyzer-set-blender-pro/8451">https://eshop.divesoft.com/sets/analyzer-set-blender-pro/8451</a>	
Analyzer Set Blender Standard	#8450	<a href="https://eshop.divesoft.com/sets/analyzer-set-blender-standard/8450">https://eshop.divesoft.com/sets/analyzer-set-blender-standard/8450</a>	
Fluorescein value pack	#8452	<a href="https://eshop.divesoft.com/gadgets/fluorescein-value-pack-25-pieces/8452">https://eshop.divesoft.com/gadgets/fluorescein-value-pack-25-pieces/8452</a>	Only visible in dealer login.
Professional Flow Limiter MK2	#8437	<a href="https://eshop.divesoft.com/flow-limiters/professional-flow-limiter-mk2-din-g5-8/8437">https://eshop.divesoft.com/flow-limiters/professional-flow-limiter-mk2-din-g5-8/8437</a>	
Accessories		<a href="https://eshop.divesoft.com/products/gadgets/">https://eshop.divesoft.com/products/gadgets/</a>	
BOVs		<a href="https://eshop.divesoft.com/products/bov/">https://eshop.divesoft.com/products/bov/</a>	

## **PRODUCT INFO**

Further information about our products can be found in the product description in our e-shop or section products on the main page of our website. Additional information about changes, promotions etc. will be communicated via our Facebook webpage or the News and Events section on our website.

## **IMPORTANT LINKS AND INFORMATION**

WWW	<a href="http://www.divesoft.com">www.divesoft.com</a>
e-shop	<a href="https://eshop.divesoft.com/">https://eshop.divesoft.com/</a>
Email	<a href="mailto:info@divesoft.com">info@divesoft.com</a>
Technical support, marketing, sales department	<a href="mailto:info@divesoft.com">info@divesoft.com</a>
Dealer list	<a href="https://www.divesoft.com/en/contacts/dealers">https://www.divesoft.com/en/contacts/dealers</a>
List of service points	<a href="https://www.divesoft.com/en/contacts/service-points">https://www.divesoft.com/en/contacts/service-points</a>
Product documentation	<a href="https://www.divesoft.com/en/support">https://www.divesoft.com/en/support</a>
Facebook	<a href="https://www.facebook.com/divesoft">https://www.facebook.com/divesoft</a>
Instagram	<a href="https://www.instagram.com/divesoft/">https://www.instagram.com/divesoft/</a>
Divesoft TV	<a href="http://www.divesoft.tv">http://www.divesoft.tv</a>
Brandbook – logos and branding	To access via your e-shop login
Pricelist + product description/photos	To access via your e-shop login
Company details	<a href="https://www.divesoft.com/en/contacts/contact-us">https://www.divesoft.com/en/contacts/contact-us</a>

Table of changes:

Date	Ver.	Section	Changes
16/02/24	1.1	Basic conditions	Annual turnover conditions added
28/02/24	1.2	Product margins	Dealer margin territory note added